



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

CEASEFIRE

Campus Recruitments 2018 Passing out Batch

Batch	2018
Website	www.ceasefire.in
Job Title	Business Developer
Eligible Degrees	MBA
Eligible Branches	Marketing
Eligibility Criteria	No Criteria
Location	PAN India
Compensation (CTC)	INR 4.00 LPA
Roles & Responsibilities	<ul style="list-style-type: none"> • Looking after sales and marketing of the assigned territory • Ensuring prescribed number of sales calls per day. • Establish and develop network of customers • Generating prescribed number of fresh prospects per month • Product presentation to customers • Understand need of customer and technical aspects of selling. • Coordination of FAS • Develop Product knowledge • Achieving Monthly, Quarterly, Yearly Business target through appropriate action & activity • To promote & increase market share in the assigned territory and get its benefits internally and externally. • Monthly, Quarterly, Yearly Business target is achieved through appropriate action & activity • To acquire continuous knowledge through interactions with peers / seniors. • To keep abreast with the latest industry trends • Achieving sales target as per the business plan and as per the target assigned
Other Desired Skills / Competencies	<ul style="list-style-type: none"> • Excellent communication skills, both written and oral • Good Presentation Skills • Energetic and should have positive attitude • Should have own convenience and laptop as it's a core sales profile (Mandatory).

Documents Required	Will be Informed later
How to Apply?	<p style="text-align: center;"><u>CLICK HERE</u></p> <p>(Last Date to apply for this placement drive is 3rd December 2017 by 4:00 PM.)</p>

My Best Wishes are with you!

Dr Ajay Rana
Advisor